## GINN, EDINGTON, MOORE & WADE

BO3 PRINCE STREET

OLD TOWN

ALEXANDRIA, VIRGINIA 22314

703-836-3328

RONALD B. GINN
WILLIAM H. EDINGTON
POWELL A MOORE
T. ROGERS WADE
J. DON CARGILL
CYNTHIA L. JOHNSON

April 13, 1988

ATLANTA OFFICE
ONE CNN CENTER
SUITE 1199
ATLANTA, GEORGIA 30303
404-688-9341

Mr. Jim Byrnes
Senior Vice President of Business Development
Agusta Aviation Corporation
1735 Jefferson Davis Highway
Suite 807
Arlington, VA 22202

Dear Jim:

This firm agrees to provide consultation and representation support for Agusta Aviation Corporation for the quarter beginning on April 13, 1988 and ending on July 12, 1988.

The purpose of this relationship will be to assist Agusta in determining the U.S. government's receptivity to introducing the A-129 Mangusta Helicopter or a derivative of its family such as the Tonal into the U.S. Army's helicopter modernization program.

Before completion of the 90-day period, a detailed, written report will be provided for evaluation and possible further action. If appropriate, this report will include recommendations to Agusta for a strategic plan to accomplish this purpose. The undersigned will have the primary responsibility for executing this contract and I will be your principal, but not the exclusive point of contact.

The fee for this consultation and representation will be \$10,000 per month paid monthly in advance. Any expenses for which this firm seeks reimbursement will have your prior approval, and we will provide full documentation of these expenses with original invoices.

We look forward to our association with you and appreciate this opportunity.

Accepted By:

(Date)